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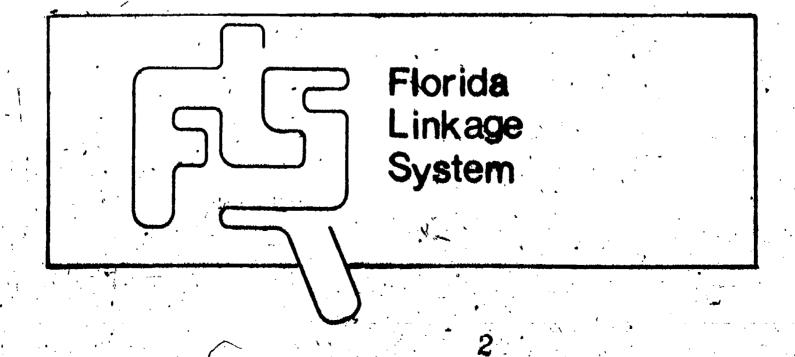
ABSTACT

A brief description of the Florida Linkage System's training modules is provided. The training program is designed to. introduce teachers and educational personnel to a systematic approach to problem-solving and decision-making. Emphasis is placed on group interaction, and raising awareness of self as an individual in a social context. The title, purpose, expected outcomes, and school usefulness of 25 modules are given and ordering information is provided. (LH)

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# A Description of the Florida Linkage System Training Program

FLORIDA R&D UTILIZATION PROJECT
OFFICE OF DISSEMINATION/DIFFUSION
FLORIDA DEPARTMENT OF EDUCATION



# TRAINING FOR FACILITATING AND LINKING.

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A TRAINING PROCESS TO FACILITATE PROBLEM. SOLVING IN SCHOOLS

FLORIDA RESEARCH AND DEVELOPMENT UTILIZATION PROJECT

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Sponsored by: National Institute of Education

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(NIE 400-76-0089)

# THE FLORIDA LINKING SYSTEM TRAINING

Training Overview

A set of modules were developed to introduce school personnel to some methods and resources for school problem solving and staff development skills. Emphasis is placed on communication techniques, data gathering, problem analysis, decision making, goal identification and adapting solutions to a school's own situation. The training is designed to be done in teams of of four to six persons, each team representing one school. School level members of the team, are the principal and two or three teachers. Other team members are any or all of the following: a district level person (linking agent or curriculum supervisor) a parent advisory council member, a university technical assistant, and a Department of Education technical assistant. A central purpose of the training is to enable participants to become more effective group members.

Training actimities are designed to move the individual's attention from his own perceptual field and personal processes as a data gatherer to the processes of other individuals and to the group. The focus of attention alternates between self and the group. The individual is given guidelines for monitoring his "self" while attending to the group process, and gradually he becomes more aware of the social dynamics of the present situation and of their effects on him personally, on other individuals in the group, and on the group all together. He is constantly reminded that

he is a social being. He watches how his own behaviors relate to and influence the system, and he has opportunities for reflecting on how he should change himself to become more influential on the system.

# Training modules

The modules are each about one and one-half hours long and are meant to be sequenced when used. While each module focuses on specific topics, the topics intentionally overlap from one module to the next, so that both the contents of the training and its effects are cumulative.

Each module has specific objectives, and all modules together have the objective of breaking down the intangible barriers which separate people so that trust and "groupness" develops. The product of the training is not so much cognitive gain as it is an increasing awareness of one's perceptual field, the differences between the perceptual fields of individuals, and of how these differences alter group life.

The activities are structured and carefully timed. Theory is combined with practice in each session through a "DO-LOOK-LEARN" strategy. The "DO-LOOK-LEARN" approach can be described as:

DO: A situation is created in which the focus is doing. Engage in activities, given all or some of the following: a situation a task, a document, some criteria, a confrontation.

LOOK: Look at your self doing. Examine the activities, make judgments about what happened, apply evaluation criteria, reflect about why things happened as they did.

LEARN: Decide what you have learned to do differently. Learnings are absorbed by linking the activities to own situation, by using theoretical inputs to understand the activity, by making

decisions about how the insights gained can be adapted and modified for issues in the back home situation.\*

The "linking" aspect of this approach is especially important in helping individuals relate the skills learned in this workshop to the problems identified in their back home groups.

The modules for both participants and trainers have been field tested, having been used in a gontinuous sequence for five or six days, through 27 modules. Teams were taken away from the home setting. This freed participants from extraneous responsibilities and allowed an intensive training experience. The only obligations of the trainees were to their teams and their own development. These arrangements were as much a part of the design as any of the paper or audio-visual materials.\*\*

Inainers

The modules are not self-instructional, but are designed to be implemented by trainers with group process skills. A group of consultants with such skills from districts, universities and the Department of Education have been prepared to conduct these training activities. Their names can be obtained from the Office of Educational Dissemination/Diffusion in the Florida Department of Education (904)487-1078.

<sup>\*</sup>Preparing Educational Training Consultants (PETC I), Northwest Regional Educational Laboratory, Portland, Oregon.

<sup>\*\*</sup>At the present time, any other sequencing should be considered a field test, and arranged accordingly.

Availability of Modules

Training modules, both participant version and trainer version, may be otained at cost from:

Panhandle Area Educational Cooperative 411 W. Boulevard South Chipley, Florida 32428 (904)638-4131

"Flementary" or "Secondary" versions.

Trainers Modules......\$17.50 Participants Modules......\$16.25

#### **PURPOSES**

#### Introductory Module Elementary and Secondary versions

Orientation

- 1) To provide an overview of the Florida Linkage System, its resources, processes and objectives.
- 2) To provide some practical examples of facilitating and linking.
- 3) To help participants decide. whether they wish to utilize the resources to underto the training entailed.
- 1) To provide an overview of FLS training, and of the system's dependence on the skills and talents of participants.

2) To enable participants to become better acquainted.

3) To develop clarity about what is needed and wanted from the training and the participants during the workshop,

#### **EXPECTED OUTCOMES**

1) Participants will express a general knowledge of FLS.

2) Participants will develop an understanding of how FLS can work in school settinas.

3) Participants will set dates for subsequent training.

1) The participants will express.1) The resources of FLS are a general understanding of the purpose of FLS and of what it can and cannot do, in a general

2) Pariticipants will feel more · comfortable within the group; have a sense of membership in the workshop

3) Participants will experience greater clarity about the processes of the training and feel committed to participating 100%. Products: Interviews and Contracts.

# USE IN THE SCHOOL

1) Resources of FLS are for the purpose of improving school decision making skills.

for the purpose of school improvement in basic skills.

2) The training models two data-gathering techniques which can be immediately adapted for classroom use the interviews and the contracts.

#### **PURPOSES**

#### EXPECTED OUTCOMES

#### USE IN THE SCHOOL

2. Problem Solving Simulation Elementary and Secondary versions

3. The School As-A

Social System

- 1) To provide an overview of 1) Participants will demonstrate 1) the strategies and techniques used in the training.
- 2) To provide examples of facilitating and linking.
- 3) To begin a study of own situation.

1) To begin a study of the

school by examining its

communications patterns.

characteristics of human

to the school setting.

To begin to practice

Model.

systems, and compare them

using the Bolman Planning

goals, functions, and

2) To study the operational

awareness of some strategies and techniques which will be used in the training, and name some examples of facilitating and linking from the Bridgeton example.

2) Participants will be aware of some organizational needs in the school, as perceived by staff members.

Participants will be aware of some problem solving strategies which may be applied to various situations. Products: Worksheet

1) Participants will share. about the school social

2) Participants may express greater clarity about how the resolution of organizational problems will facilitate the resolution of other problems.

3) Participants will begin to specify conflict issues in the school, Product: The shared analysis of the school's social system. ....

Participants have an

overview of how FLS operates to assist with a multitude of common school problems.

2) The worksheet presents some key concepts of Troblem analysis which can be adapted for classroom use.

with one other perceptions system.

1) Techniques and concepts for analyzing the school social system can be used both by faculty teams, and in the classroom with students.

2) The Bolman Model is a generic tool which can be practiced in a variety of situations, and appropriate for use in .

classroom.

#### **PURPOSES**

# EXPECTED OUTCOMES

situation.

#### USE IN THE SCHOOL

Communication Skills

1) To begin to clarify the characteristics of the social systems in each school.

2) To practice communication and group process skills.

3) To acquire a variety of perspectives on problems. Participants will feel more clear about what the problems in the school are and how they, are viewed by others.

2) Participants will be aware of additional skills for helping the group process.

Product: A list of facts and assumptions about each school

All the techniques used in the session could be applied to the school for use with either faculty groups or in the classroom, using a variety of subjects.

5. Feelings and Perceptions

1) To increase the partici-🕽 pant's knowledge of how he or she works in groups.

2) To reflect on desired changes in communications techniques

3) To facilitate participant's 2) Teams will begin to exhibit openness to one another.

4) To increase the participant's awareness of additional sources the initiation of personal o**₽** data.

Participants will acquire a deeper understanding of the roles of feelings, perceptions, and sharing in the development of team work.

signs of group cohesion, such as spending free time together. agendas, and so on.

Product: Fluent verbal. communications.

All the techniques used in this session can be adapted for use in the classroom or with faculty teams (Groups should be cautioned, however, not to use this session with a group which has not already become-well acquainted.)

#### **PURPOSES**

# EXPECTED OUTCOMES

### USE IN THE SCHOOL

Principal's Training for Project Leadership

- 1) To introduce some theories which affact the climate and productiveness of groups.
- 2) To introduce some techniques which facilitate group consensus.
- 3) To prepare principals to serve as team or workshop leaders during MODULE 7.

1) Principals will share their problems and concerns related to shared decision making and accountability.

2) Principals will express a greater understanding of the role of expectations on group, aproductivity.

3) Principals will express a willingness to try out the ideas presented in MODULE 7 in the workshop and back home. Product: 1) A score on Blake's Grid, 2) Awareness of McGregor's theories, 3) A list of favored strategies for developing group consensus efficiently.

1)All of these techniques can be adapted for use with the school faculty.

2) The group consensus techniques can be used with pupils in the classroom.

7. Management Theory and Developing Consensus on Goals

- 1) To provide an opportunity for reflecting on ideas and theories for organizing and managing human systems.
- 2) To practice consensus building techniques.
- 3) To focus on problems with a high probability of success.
- 4) To begin to think about strategies for achieving the goals.

1) Participants will express bothgreat enthusiasm for the system, adapted for use in faculty and great anxiety: they will understand the responsibility which has been given to them, to share in the ultimate decision-making.

2) Participants will have new skills for evaluating goals;

13) And for sharing data about qoals. Product: A list of priorities for each school.

These techniques can be meetings. A more simple adaption could be used in the classroom.

# PURPOSES

### **EXPECTED OUTCOMES**

# USE IN THE SCHOOL

Skills for Facilitating and Linking

9. Individual

(LIFO)

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Strengths

in Groups

1) To identify the personal. issue, concerns and problems which are associated with the adoption and implementation of innovations.

2) To identify skills needed for conflict resolution and problem solving.

1) To provide a theory for understanding the individual behaviors which facilitate group work.

2) To focus on the strengths of each individual.

3) To plan for developing needed styles/skills.

Participants will be more clear about the role of the facilitator and about the issues involved. Products: Lists of issues, concerns and skills needed.

1)Participants will express increased understanding of selves and teammates.

2) Styles which tend to be excessive and produce obstacles to effective teamwork will be altered. The technique of role playing to dramatize issues, concerns and needed skills can be used in staff development activities and in the classroom.

1) The LIFO can be used. among faculty as a staff development activity.

2) The theory can be useful for understanding pupil behavior, and techniques for changing it.

10. Concepts & Skills of Feedback

norm and process for sharing ' to other group members.

► feelings, concerns, resources 2)Groups will demonstrate great-

2) To practice giving and receiving feedback according 3)Participants will express to guidelines for improving interpersonal communications.

1) To begin to develop a regular 1)Participants will feel closer

er group cohesion.

appreciation for the guidelines. Product: Easier verbal communications among participants.

. Following the guidelines will make any feedback session more productive. This should be encouraged in the classroom, both . between teacher and pupil, as well as among pupils.

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#### **PURPOSES**

#### **EXPECTED OUTCOMES**

#### USE IN THE SCHOOL

Pribritizing Goals

Decisions

Based On

Data

12.

- 1) To develop goals. 2) To practice systematic prioritizing.
- 3) To begin to select strategies
- 4) To practice brainstorming
- 1) To understand the distinction 1) Participants will feel more between "needs" and "wants"
- 2) To provide guidelines for evaluating data
- 3) To practice listening skills.

- 1) Process skills for prioritizina .
- 2) The sharing of rationales Product: A l'ist of priorities and strategies.
  - confident of their ability to make teacher education recommendations, and this confidence will be reflected in their more active participation in the group's. activities.
- 2) Participants will demonstrate increased interest in gathering and analyzing data.

1) Participants will experience greater clarity about how problems can be defined.

2) Participants will feel confident in applying the guidelines In the classroom, the to real situations. Product: A definition of the Dobbleganger's problem according to the four criteria in the guidelines.

These techniques can be used in the school and dlassroom.

This activity can be adapted for use in the classroom by changing the content subject matter of the examples and role play.

- 13. Defining The Problem
- . 1) To practice writing a problem statement according to guidelines which include four criteria.
- 2) To practice helping skills which facilitate problem identification.

These guidelines and helping skills can be used in the school with the faculty or in the classroom. teacher can apply the quidelines to various problems, or adapt the guidelines for use with and by pupils.

#### EXPECTED OUTCOMES

USE IN THE SCHOOL

14. Force Field Analysis

1) To practice the principles of force field analysis.

1) Participants will feel confident to practice the force field.

2) Participants will acquire new skills for determining if additional data is needed, and what the data should relate to. Product: A force field analysis of the Dobbleganger Problem.

This tecnhique for problem analysis may be used on a greater variety of problems, and it can be adapted for use by pupils.

15. The RUPS Model

To introduce the RUPS model, to study and practice applying it.

1) Participants will experience greater clarity in understanding the problem solving process, their role in it, and strategy options.

Product: Two worksheets for understanding the theory, and a checklist for diagnosing the participants's own situation.

(The latter helps the partici-

pant locate self in RUPS model at the present stage of prob-

lem solving.)

The RUPS can be helpful in assisting the faculty with understanding the problem solving process. The ideas could be adapted for use with pupils.

16. Developing
An Action
Plan and
Defining
Roles

- To focus on what training and action should be taken by each team member.
- 2) To develop clarity about each member's role in the next steps.

Participants experience clarity about what is to be done, the needed resources to do it, and the responsibilities of each member of the group.

Product: An action plan for each school team.

The techniques used in this session can be adapted for use both in an inservice context and for faculty planning. They can also be adapted for use with pupils.

#### **PURPOSES**

## EXPECTED OUTCOMES

USE IN THE SCHOOL

- 17. Exploration of Alternatives (The Mini-Sessions)
- To simulate linking
   To provide specialized training.
- 1) Participants increase understanding of what linking is and how it is helpful.
- 2) Participants acquire special skills needed for specific tasks identified in the team's action plan.

  Product: Vary according to mini-session which is attended.

The linking concept is basic to understanding the FLS plan for school improvement.

18. Simulating
Linking to
Revise Plans

Training

19. Linker

- 1) To share learnings
  2) To review "back home" resources
  - 3) To practice team building skills.
    - To prepare linkers for leadership during the next module.

Participants express appreciation for and increased understanding of the linkage concept. Product: A revised action plan.

Linkers will express self confidence in their ability to serve as trainers during the next session.

Sharing of training and applying it to school plans can be a useful norm for a staff to cultivate.

This is a central part of the linker's "real world" task in the FLS.

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	•	MODULE	<u>PURPOSES</u>	EXPECTED OUTCOMES USE IN THE SCHOOL	-
	20.	Organizing A Linkage Sub-System	<ol> <li>To enable participants to develop an effective communications network.</li> <li>To revise plans in accordance with research criteria.</li> </ol>	Participants will express feeling more securely this module are for act organized.  Product: A revised and applicability. expanded action plan which includes planning for the needed communications network.	
10	21.	Contingency Planning & Trouble Shooting	1) To develop a broad checklist for "trouble shooting" the proposed plan.	1) Participants will be aware of additional constraints and options in the system. 2) They will increase "trouble shooting" skills. Product: Contingency plans and a summary plan.  This plan and these techniques increase the team's probability of carrying out a successful back-home improvement project.	fu1
		Reporting and Assessing Processes and Results	<ol> <li>To share plans</li> <li>To achieve closure         of the workshop</li> <li>To record the school's         plans.</li> </ol>	<ol> <li>Participants will experience increased commitment to their plans.</li> <li>They have a sense of psychological completion regarding the workshop.</li> <li>Product: A group report of the team's plan.</li> </ol> The plan and commitment to it are essential to team's participation in a school improvement plans.	the n
	23.	Matching the Solution to the Problem Elementary & Secondary versions	<ol> <li>To introduce a process for teamwork to assess an innovation (solution)</li> <li>To introduce the Product Description Checklist</li> </ol>	Participants will feel more confident of their ability to assess options.  Product: A completed Product Description Checklist.	
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#### **PURPOSES**

# EXPECTED OUTCOMES

#### USE IN THE -SCHOOL

24. Planning for Implementation Elementary & Secondary versions

25. Influencing the

Faculty

- To assist the team with developing a plan for implementing and evaluating the solution.
- 1) To review basic principles of influence and problem solving.
- 2) To develop strategies for dealing with faculty resistance to change.

The team will be clear about schedules, tasks, roles, constraints, and resources regarding the adoption, and know what is the criteria for evaluating its effectiveness. Product: A plan for implementation.

Participants will express feeling more confident of their ability to influence the faculty.

Products: An analysis of the team's influence in the school, and a list of strategies to use in the school.

Implementation of this plan will produce the data which determines if the adoption is indeed a solution.

- The reviewed problem solving skills are needed for many stages of the FLS process.
- 2) The development of a demonstration site for the innovation in the school is the most certain means of influencing the faculty, and should become the goal of every team.